

C-Level Candidates

No.	Header	Strategic Targets	History Highlights	Industry	Age	Salary
1	CEO of leading manufacturing & service companies (plastics, metal, glas, building materials, wood); expert in business develop./ performance improv.	Business development organic, via buy and built and effective PMI; Performance improvement manufacturing, costs, sales, purchase, processes; Restructuring and Change; Development and installation new strategy for companies, sales, products	Development of business-growth of sales 10-19% EBITDA peaked 23%; NWC reduction 25 %; Four turnarounds and restructuring cases with double digit growth in sales and profit	Trade; Manufacturing; construction industry; Machinery / Plant; Private Equity	54	300.000 €
2	CEO/ Chairman with 18 y professional experience in transport and logistics on the background of international group strategy and M&A	Increase market share in a highly competitive environment, establish a professional bidding team, win tenders, reduce costs, restructure a group of companies, implement a continuous change management process	Increased EBIT by more than 50%, reduced specific capital intensity and increased ROCE, optimized business portfolio while ensuring order books, kept customer and employee satisfaction on benchmark level	Transport, Logistics	46	280.000 €
3	Automotive CEO with proven track record in large and medium-size companies	Significant sales growth with OE customers, strategic reorientation, extensive restructuring, financial consolidation	Exceeding Goals in sales and profits, significant new Business Awards in OEM business	Automotive; Electronics; Trade; Manufacturing	55	250.000 €
4	CFO of Private Equity owned company with previous experience in PE, M&A Investment Banking & Strategic Consulting/Restructuring	International growth (organically & via add-on acquisitions); taking the internal structures of the company to the next level of professionalism (management accounting, accounting, IT, personnel, logistics)	4 successfully closed acquisitions in the last few years; as CFO I aligned the company to meet the requirements of a PE owner in terms of reporting, KPIs, Management Accounting, digital work-flow, etc.	Trade; Finances; Private Equity	46	150.000 €
5	Executive with commercial and performance improvement strength (logistics, airline, production, brewery, food, beverage)	Performance improvement, restructuring, turnaround, sales growth in existing and new markets and segments, strategic partnerships	Revenue increase by 13% p.a. after 18 month and cost reduction in commercial sector by 2,2 Mio EUR p.a. in parallel; Sale of unprofitable business unit (17 Mio revenue, -1 Mio net profit) for 2,8 Mio EUR; 1,5 bill USD capital increase of a client	Automotive, Food, Manufacturing, Power Supply, Transport logistics, Machinery / Plant, Private Equity	34	150.000 €

MBI Candidates (EQUITY and TARGETS available)

No.	Header	Strategic Targets	History; Highlights	Industry	Age	Equity
1	CEO / MBI technical service with sound PE experience	Expansion of the European key account business; Restructuring of a sales organization	Profitable sales increases within 4 years from 20 to 32 million; Restructuring in the course of the economic crisis 2008: Cost reductions of up to 30%. Retain the return on sales	Automotive; Transport; Logistics; Machinery / Plant; Private Equity	51	500.000 €
2	CEO of leading manufacturing & service companies (plastics, metal, glas, building materials, wood); expert in business develop./ performance improv.	Business development organic, via buy and built and effective PMI; Performance improvement manufacturing, costs, sales, purchase, processes; Restructuring and Change; Development and installation new strategy for companies, sales, products	Development of business-growth of sales 10-19% EBITDA peaked 23%; NWC reduction 25 %; Four turnarounds and restructuring cases with double digit growth in sales and profit	Trade; Manufacturing; construction industry; Machinery / Plant; Private Equity	54	300.000 €
3	Global VP & Business Unit Head with successful track record in the chemical & adjacent industries with PE experience	Relocation and streamlining of production networks, restructuring of entire business unit, growth through innovation projects and postmerger integration	Turnaround of business unit from negative to double digit positive EBITDA, Twice successful post merger integrations and subsequent growth path, Introduction of new high growth products, Highly successful exit process within current company	Chemistry; Manufacturing; Power Supply; Construction Industry	51	300.000 €
4	CEO / CTO of a global mechanical engineering company in challenging situations (globalization, restructuring, turnaround)	Turn-Around; Restructuring; Re-organization; Growth and new markets; Globalization; Innovation Management; Quality Management; Cost Management (Product); Cost Management (Structure); Process Optimization; Start-Up	Growth in the international environment from 18% to 30% market share (750 M € turnover); Globalization of a large medium-sized company (€ 1 billion turnover); Re-structuring of an AG (200 M € turnover); Turn-Around of a BU (100 M € turnover)	Machinery / Plant	50	250.000 €
5	CEO, components and assemblies, automotive, sales, product development, restructuring	Revenue Growth, Restructuring	Company turnaround with profit increase due to restructuring; more than 10% revenue growth due to implementation of interesting products; introduction of lean-tools with monitoring and economic controlling	Automotive; Chemistry; Manufacturing	49	200.000 €

Professionals & Executives

No.	Header	Strategic Targets	History Highlights	Industry	Age	Salary
1	Creative and strategic-minded individual with Private Equity and Investment banking experience.	Working for a Private Equity fund, I am constantly working with management teams of portfolio companies to solve strategic, operational and financial questions. Moreover, I am involved in complex investment decisions.	In my current and previous roles, I have managed to support different kinds of companies in different markets to improve their competitive positioning and thus creating value for shareholders and employees alike.	Pharma; Finances; Private Equity	28	125.000 €
2	Highly experienced manager for brand strategy and new business with proven success in the fashion industry	Develop successful strategies for international growth with new business, bringing companies back to success based on market driven strategies, building up strong and competitive positions in the relevant market	Successfully leading a globally operating fashion business with a turnover increase by more than 100 % within 2 years, building up several new business and startup companies with proven market success also in the M&A business	Automotive; Electronics; Pharma; Food; Private Equity	36	120.000 €
3	Restructuring and Recovery Expert Consultant at one of the big two strategic consulting firms with Private Equity and Investment Banking experience	Restructuring of many companies within different industries (industrial good, healthcare, telecommunication, consumer goods etc.). On the long term perspective I want to work within the PE industry.	Restructured big and well-known companies around Europe, involved in the acquisition of two companies, funded a healthcare Start-up and finished all my studies under the best 10 percent.	Food; Finance; Machinery / Plant Private Equity;	28	100.000 €
4	Head of Product Development at an well-established automotive aftermarket company with a wide range of skills and experience as a project leader.	Development of innovative products and acquisition of suitable suppliers and production methods. Reducing of development costs by lean processes and indicator analysis. High focus on product quality and part of implementation team of new QM system.	Project leader of an international project with an OEM key player. Implementation of an new development process for exterior plastic parts. Sourcing for new technologies in the exhaust sector and implementation of this new technology.	Automotive; Electronics; Machinery / Plant	37	90.000 €
5	Financial due diligence professional with extensive experience on both sell- and buy-side transactions across various industry sectors	Advised on both buy- and sell-side transactions as well as carve-outs and mergers.	Six years of international Audit and Financial Due Diligence experience in UK, Chile and Germany; Advised on multiple projects in several sectors and deal sizes ranging from €10m to €3bn.	ICT Internet; Trade; Power Supply; Construction Industry; Real estate industry; Machinery / Plant	29	80.000 €

Advisory Board / Supervisory Board Candidates

No.	Header	Company sizes	Target Industries	Age
1	Langjährig erfahrener CEO/CFO in den Branchen Konsumgüter, Chemie, Infrastruktur mit Expertise in Geschäftsmodellen, Finanzen, Strategie & Umsetzung	Gehobener Mittelstand; KMU; Start Up	Baugewerbe; Beteiligungsbranche; Chemie; Finanzen; Konsum; Maschinen- / Anlagenbau; Verarbeitendes Gewerbe; Verkehr / Logistik	57
2	International erfahrener CSO mit fundierter Strategiekompetenz und Umsetzungserfahrung für eine aktive Unternehmensentwicklung	KMU; Start Up	Baugewerbe; Beteiligungsbranche; Energieversorgung; Handel; Konsum; Maschinen- / Anlagenbau; Medien / Freizeit; Verarbeitendes Gewerbe	57
3	Weltweite langjährige Erfahrung als GF und VP Operations, sowie als Werkleiter für Toyota, Vice Chairman of the Board in China	Gehobener Mittelstand; KMU	Automotive; Elektronik; Maschinen- / Anlagenbau	48
4	Unternehmerisch denkender, fachlich breit aufgestellter Kaufmann, mit sehr ausgeprägten Verständnis für den Handel	Gehobener Mittelstand; KMU; Konzern; Start Up	Finanzen; Food; Handel; IuK / Internet; Verkehr / Logistik	49
5	Umfangreiche Expertise als Partner, Executive, CEO, Vorstandsmitglied im Consulting, der ITK-Industrie und im Servicegeschäft.	Gehobener Mittelstand; KMU; Konzern; Start Up	Beteiligungsbranche; Healthcare / Medtech; IuK / Internet	55
6	International erfahrener CEO aus den Bereichen Konsumgüter (FMCG, Non-Food und Food) / Sanitär & Badausstattung / Wasseraufbereitung u.- filtration	Gehobener Mittelstand; KMU; Konzern; Start Up	Baugewerbe; Beratung / WP / RA; Beteiligungsbranche; Food; Handel; IuK / Internet; Konsum; Verarbeitendes Gewerbe	59
7	International erfahrener Geschäftsführer mit Gespür für Trends und hoher Kompetenz in Markenführung und Veränderungsprozessen.	Gehobener Mittelstand; KMU; Start Up	Food; Handel; Konsum; Medien / Freizeit	58
8	Langjähriger Unternehmensberater und Unternehmer für TIMES, Gesundheitswirtschaft und Erneuerbare Energien (StartUp's und Restrukturierung)	KMU; Start Up	Energieversorgung; Healthcare / Medtech; IuK / Internet	59
9	25 Jahre Digitalisierungs- und Geschäftsmodellenerfahrung - vom (jap.) Großkonzern bis zum Startup. P&L im dreistelligen Mio-Bereich.	Gehobener Mittelstand, KMU, Start Up	Beteiligungsbranche, Finanzen, Handel, Healthcare / Medtech, IuK / Internet, Medien / Freizeit	51